



November 18, 2003

Quotation

To: UCSC CATS
Attn: John Rudd
Address: 1156 High Street
Santa Cruz, CA 95064

From: BlueArc Corporation
AE: Matt Jacobs
225 Baypointe Parkway
San Jose, CA 95134

Phone: 831-459-5438
Fax:
Email: jrudd@ucsc.edu

Phone: (408) 576-6690
Fax: (408) 576-6601
Email: mjacobs@bluearc.com

Quote Number: CATS8700FCUp1118
Valid Until: December 18, 2003

Terms: Net 30
Delivery: FOB Origin

**BlueArc Storage System Upgrade
Storage Capacity = 730GB**

Item	Quantity	Description	Unit Price	Extended Price
1	1	Si8700 Storage System Upgrade	\$11,256	\$11,256
		5X146GB FC disk drives in 16 bay enclosure		
2		Support Contracts		
	36m	Hardware Support Contract - Prism Gold (4hr on-site)	\$2,385	\$2,385
			Sub-Total	\$13,641
			Taxes	\$0
			Total	\$13,641

This quotation is valid for a period of thirty (30) days and is subject to BlueArc's terms and conditions included with the Product (including BlueArc's disclaimer of warranties and limitation of liability). Blue Arc's terms and conditions are also available on BlueArc's website and upon request. These terms and conditions will not apply if Buyer and BlueArc have entered into a separate written purchase agreement signed by both parties, in which case the terms of that purchase agreement shall govern.

All prices are exclusive of transportation, insurance, taxes and duties, all of which shall be paid by Buyer.

Buyer agrees to treat pricing information included on this quotation as Confidential Information (as defined in the terms and conditions).