## Price Quotation

**University of California at Santa Cruz**  
**June 12, 2003**

<table>
<thead>
<tr>
<th>Item</th>
<th>Quantity</th>
<th>Unit Price</th>
<th>Price</th>
</tr>
</thead>
</table>
| A. Upgrade currently installed Telepresenter, Serial # 01-52311-02053  
- Upgrade to current hardware EC level (factory installation)  
- Add second MPEG processor (dual MPEG feature) (factory installation)  
- Extend hardware warranty for 1 additional year  
- Extend software support for 1 additional year | 1 | $1,500 | $1,500 |
| B. New Telepresenter, Model M2, including, operating software, infrared controller, power cord, connecting cables, manual and a 1-year warranty, plus  
- Second MPEG processor (dual MPEG feature) | 2 | $8,000 | **16,000** |

Sub-Total | **$17,500**

Less: Package Discount, 25% | **$4,375**

Total | **$13,125**

Notes:

1. Applicable Sales Tax, and Shipping and Handling Charge of $100 to be added.
2. This Price Quotation shall remain valid for 30 days.