Centec Introduction

Centec Networks

2016.12
Centec Focuses on Switching Silicon and Software for Over 12 Years
Centec Overview

- Founded in 01/2005, headquartered in SuZhou China

- >160 employees, >120 engineers
  - ASIC team 50
  - Hardware 11
  - Software and System testing 60

- Total investment $77M with $47M new investment closed in 08/2016

- Over 5 years healthy revenue growth with >$20M expected 2017 revenue
Success of switching silicon requires multiple generations of product

12 years of Centec to build:

Product maturity, Lineup, Market/Ecosystem
Ecosystem Build up

- 5 years of field proven deployment
  - Leading customers, multiple applications and volume shipment

- High Growth Cycle

![Revenue Chart]

<table>
<thead>
<tr>
<th>Year</th>
<th>Revenue ($)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2012</td>
<td>1,942,188</td>
</tr>
<tr>
<td>2013</td>
<td>2,803,125</td>
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<tr>
<td>2014</td>
<td>5,740,625</td>
</tr>
<tr>
<td>2015</td>
<td>9,782,813</td>
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<tr>
<td>2016</td>
<td>16,406,250</td>
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Valued as a leading competitor of Ethernet Switching Silicon

“Centec has emerged as a leading competitor in a segment dominated worldwide by a single vendor and has developed impressive switch chips with competitive features using a fraction of the funding a U.S. company would require”

- Bob Wheeler, The Linley Group
Most Viable and Reliable Second Source for Switch Silicon

We do not have the highest speed and feed, however, when market reaches mass volume, we are here to supply you with second source options:

- Most complete product portfolio
- Cost down solutions
- Highlights for differentiation.
FULL Lineup from Access to Core

25G/50G/100G/200G/400G
Core

10G/25G/100G
Aggregation

Value 10G
Multi-Giga
Aggregation

1G/2.5G
Multi-Giga
Access

Product Tapout Develop Plan 2015 2016 2017 2018

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Software Support

- NOS
- Centec CNOS
- HP OpenSwitch
- SoNIC
- HAL
- OCP SAI
- Hardware Platform
- Centec E580
- ODM Hardware
- Switch Chip
- Centec GoldenGate
Summary

- Most Viable and Reliable Second Source for Switch Silicon
  - Product & technology competence
  - Proven to sustain and expand
  - With Favorable Market Growth Potential
Thanks!