



WAMS

Wide Area Management Services

Network Design • Engineering • Transmission • Equipment

3226 Scott Blvd. Santa Clara, CA 95054. (408) 327-1260 Fax: (408) 327-1261

Quotation

University of California, Santa Cruz
 1156 High Street
 Santa Cruz, Ca. 95064

Jim Warner

Date	Quotation By	Quotation Valid For	Lead Time	Terms	Quote Number
16-Dec-02	Tania McClain	30 Days	2 Weeks	Net 30	02121604

Hardware/Software					
Quantity	Part Number	Description	Unit List Price	Unit Disc. Price	Discounted Total
1	PS8500-L200M-1000	PacketShaper 8500, GigE, up to 200 Mbps shaping, 1000 classes	\$32,000.00	\$25,600.00	\$25,600.00
1	LEM-1000M-T-FI****	Factory-Installed Gigabit LAN Expansion Module	\$1,500.00	\$1,200.00	\$1,200.00
1	PS8500-L200M-1000CSP	Customer Support Program (CSP) Packeteer ships an immediate replacement for a defective unit without requiring receipt of the faulty unit first. U.S. destinations can expect the replacement the next business day. CSP also gives access to all software upgrades, enhancements, associated documentation, and access to technical help for one year. Packeteer Customer Support answers your technical questions about hardware, software, configuration, and installation.	\$4,800.00	\$4,080.00	\$4,080.00
-1		Educational Credit	\$1,915.00	\$1,915.00	-\$1,915.00
-1		Trade up promotional Rebate - Issued directly to UCSC by Packeteer	\$4,750.00	\$4,750.00	-\$4,750.00
1		3 Day Packeteer Training Class for one student.	\$1,500.00	\$1,500.00	\$1,500.00
Please note the Trade-up Rebate will be issued to enduser directly from Packeteer. Actual Purchase Order to WAMS = \$30,465.00					

Total Hardware/Software **\$25,715.00**

Professional Services					
Service Code	Sales Category	Description	Total Hours	Rate per Hour	Total

Total Professional Services

Total **\$25,715.00**

Note 1: Excludes shipping, insurance, state and local taxes. FOB origin.

Note 2: Payments received after the due date will be charged a late fee equal to 1.5% of the total due.