

# Alan C. Spearot

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## PERSONAL

Date of Birth January 27<sup>th</sup>, 1979  
Birthplace Pontiac, Michigan, USA

## EMPLOYMENT

2014 - Associate Professor of Economics, University of California, Santa Cruz  
2007 - 2014 Assistant Professor of Economics, University of California, Santa Cruz

## ADMINISTRATIVE

2017- Associate Dean of Graduate Development, UCSC Division of Social Sciences  
2016- Associate Editor, *Journal of International Economics*  
2014- Director, Masters Program in Applied Economics and Finance at UCSC

## AFFILIATIONS

2011- Faculty Affiliate – UC Center for Energy and Environmental Economics

## EDUCATION

2007 Ph.D. in Economics, University of Wisconsin, Madison  
2003 M.S. in Economics, University of Wisconsin, Madison  
2001 B.S. in Industrial and Operations Engineering, *cum laude* - University of Michigan, Ann Arbor

## SCHOLARLY WORK

### Published/Forthcoming

2018 “Firms in International Trade” (with Federico Diez and Jesse Mora)  
*Handbook of International Trade and Transportation, January 2018*

2016 “Unpacking the Long Run Effects of Tariff Shocks: New Structural Implications from Firm Heterogeneity Models”  
*American Economic Journal - Microeconomics, May 2016*

2016 “US–Carbon Steel (India): Multi-Product Firms and the Cumulation of Products” (with Dukgeun Ahn)  
*World Trade Review, April 2016*

2015 “Relaxing CAFE: Foreign Direct Investment, NAFTA, and Domestic Product Standards” (with Phillip McCalman)  
*Canadian Journal of Economics, December 2015*

2014 “Core Competencies, Matching, and the Structure of Foreign Direct Investment” (with Federico Diez)  
*Canadian Journal of Economics, August 2014*

2013 “Why Trucks Jump: Offshoring and Product Characteristics” (with Phillip McCalman)  
*Journal of International Economics, September 2013*

2013 “Market Access, Investment, and Heterogeneous Firms”  
*International Economic Review, May 2013*

2013 “Variable Demand Elasticities and Tariff Liberalization”  
*Journal of International Economics, January 2013*

2012 “Firm Heterogeneity, New Investment, and Acquisitions”

*Journal of Industrial Economics, March 2012, Lead Article*

### **Work in Progress**

- 2017 "Market Linkages, Trade Costs and Technology Adoption in Rural Tanzania" (with Shilpa Aggarwal, Brian Giera, Patrick Olobo, Jonathan Robinson)
- 2017 "Optimal Tariff Discrimination: Theory and Evidence from the Generalized System of Preferences" (with Kelsey Pilch)
- 2017 "Foreign Acquisitions and Industry Productivity: Evidence from US Tariff Cuts" (with Federico Diez)
- 2017 "Product Variety and Adjustment Costs: Evidence from the Light Truck Market"
- 2015 "Outsourcing and Service Quality: The Case of Teleradiology" (with Nathan Tefft)

### **TEACHING EXPERIENCE**

#### **Graduate**

- 2007-2015- Advanced International Trade Theory (PhD level)
- Applied Econometrics II (Masters level)

#### **Undergraduate**

- 2007-2010- Introduction to Econometrics
- Management in the Global Economy

### **STUDENT ADVISING**

- 2015-2017 Brian Giera (committee member), Development, Amazon Research
- 2012-2016 Cheyney O'Fallon (chair), Environmental Economics, National Institute of Standards and Technology
- 2012-2015 Jesse Mora (chair), International Trade, Occidental College
- 2012-2015 Quincy Chen (chair), International Trade, JP Morgan
- 2013-2014 Shilpa Aggarwal (committee member), Development, Indian School of Business

### **OUTSIDE PROFESSIONAL ACTIVITIES**

#### **Seminar/Conference Presentations**

- 2017 American Economics Association Annual Meeting, West Coast Trade Workshop (UBC), Winter International Trade Seminar (Hitotsubashi University), Stanford University, Cal Poly San Luis Obispo, Danish International Economics Workshop (Aarhus), Western Economics Association (Annual Meeting)
- 2016 University of British Columbia, Santa Clara University, National University of Singapore, Western Economics Association (Annual Meeting), University of Pittsburgh, UC Santa Cruz
- 2015 UECE Lisbon Meetings in Game Theory and Applications, WTO Case Law Conference (EU Institute), Oxford University, UC Santa Cruz, Brown University, Harvard University
- 2014 Danish International Economics Workshop (Aarhus), Rocky Mountain Empirical Trade Conference (Banff), NBER ITI Spring Meeting (DC), University of Colorado, West Coast Trade Workshop

- 2013 University of Kentucky, Midwest International Trade Meetings (Ann Arbor), Western Economics Association (Seattle), Stanford University, Australasian Trade Workshop (Melbourne)
- 2012 Southern Economics Association Annual Conference (New Orleans), Penn State University, UC San Diego, University of Tennessee, University of Colorado, ASSA Annual Meeting
- 2011 Claremont McKenna, Empirical Investigations in International Trade (Purdue), West Coast Search and Matching Workshop, UC Davis, Stanford University, University of British Columbia, Georgetown, Michigan State University, University of Toronto, Western Economics Association, Midwest International Trade Meetings (Spring), UC Berkeley (ARE)
- 2010 University of Michigan (Ross), Stanford Institute for Theoretical Economics, All-UC Conference on Energy and Environmental Economics (Berkeley), University of Colorado
- 2009 Stanford Law School, London School of Economics, Otago Workshop in International Trade, Empirical Investigations in Trade and Geography (Melbourne)
- 2008 University of Sydney, University of California – Davis, Asia Pacific Trade Study Group (Sydney), Empirical Investigations in Trade and Investment (Tokyo), Southern Economics Association Annual Conference (DC)
- 2007 University of California - Santa Cruz, Boston College, Washington State, Syracuse
- 2006 University of Wisconsin – Madison
- 2004 University of Wisconsin – Madison

#### **Expert Testimony**

- 2010 California Public Utilities Commission, Proceeding A1003014

#### **Editorial or Board Service to Publications**

Referee for: *Quarterly Journal of Economics*, *Review of Economic Studies*, *International Economic Review*, *Journal of International Economics*, *International Journal of Industrial Organization*, *Canadian Journal of Economics*, *Economics and Politics*, *Journal of The Japanese and International Economies*, *Economic Record*, *Journal of Economic Dynamics and Control*, *BE Journal of Globalization and Development*, *BE Journal of Economics Analysis and Policy*, *Review of Industrial Organization*

#### **Other External Service**

- 2012- Co-founding Organizer – West Coast Trade Workshop
- 2012 Organizer – Empirical Investigations in International Trade, Santa Cruz

#### **AWARDS, HONORS, AND GRANTS**

##### **Professional**

- 2017 National Science Foundation #1658942, “Market Linkages, Trade Costs and Technology Adoption in the Agricultural Sector” (with Shilpa Aggarwal and Jonathan Robinson), \$300,078
- 2015 International Growth Center, “Transport Costs and Fertilizer Adoption in Tanzania” (with Shilpa Aggarwal, Brian Giera, Patrick Olobo, Jonathan Robinson), £152,181
- 2015 Innovations for Poverty Action, Competitive Research Fund on Entrepreneurship and SME Growth, “Market Learning and Transportation Costs Among Fertilizer Retailers

- in Tanzania" (with Shilpa Aggarwal, Brian Giera, Patrick Olobo, Jonathan Robinson), \$25,000
- 2014 McGuire Center Fellow, University of Colorado (Feb-March)
- 2014 Faculty Research Grant, UCSC Committee on Research (\$2,000)
- 2012 Faculty Research Grant, UCSC Committee on Research (\$2,000)
- 2011 Faculty Research Grant, UCSC Committee on Research (\$1,125)
- 2010 UCSC Excellence in Teaching Award - *Nominated*
- 2010 University of California Center for Environmental and Energy Economics (with Phillip McCalman), Full award of \$15,000
- 2008 Faculty Research Grant, UCSC Committee on Research (\$2,500)
- 2006 Best Graduate Student Paper, "Empirical Investigations in International Trade," Banff, Alberta, Canada
- 2003 Ann Morris Ely Scholarship for Teaching

### **Non-Professional**

- 1993 Eagle Scout Award

### **UNIVERSITY SERVICE**

- 2016- Chair, Divisional Committee on Academic Personnel
- 2015-16 Member, Divisional Committee on Academic Personnel
- 2010-13 Co-director, Santa Cruz Institute for International Economics
- 2009-13 Department Micro/Trade Seminar Coordinator
- 2008-10 Chancellor's Committee on Climate Change
- 2008-09 SCCIE International Seminar Coordinator