

Price Quotation  
 University of California at Santa Cruz  
 June 12, 2003

<u>Item</u>	<u>Quantity</u>	<u>Unit Price</u>	<u>Price</u>
A. Upgrade currently installed Telepresenter, Serial # 01-52311-02053	1	\$1,500	\$1,500
<ul style="list-style-type: none"> <li>- Upgrade to current hardware EC level (factory installation)</li> <li>- Add second MPEG processor (dual MPEG feature) (factory installation)</li> <li>- Extend hardware warranty for 1 additional year</li> <li>- Extend software support for 1 additional year</li> </ul>			
B. New Telepresenter, Model M2, including, operating software, infrared controller, power cord, connecting cables, manual and a 1-year warranty, plus	2	\$8,000	<u>16,000</u>
<ul style="list-style-type: none"> <li>- Second MPEG processor (dual MPEG feature)</li> </ul>			
Sub-Total			\$17,500
Less:		Package Discount, 25%	<u>\$4,375</u>
		Total	\$13,125

Notes:

1. Applicable Sales Tax, and Shipping and Handling Charge of \$100 to be added.
2. This Price Quotation shall remain valid for 30 days.