QUOTATION

HP OpenView Internet Services Software

	Customer ID
831-459-4150	Telephone
831-459-3595	Fax

To: UC Santa Cruz
Communication and Technology Services
1156 High Street
Attention: Santa Cruz, CA 95064
Attention: David Stihler

Please reference PI STARTER BUNDLE on your order.

See last page for Totals.

Representative	Quote Date	Terms	F.O.B.	Lead Time	Quote Valid Until
Christopher Bolton (415) 389-5513 Chris.Bolton@lilien.com	7/22/2004	Net 20 Days	Origin	2 Weeks	July, 2004

	Qty	Mfr	Description	Mfr Part No.	Unit Price	Ext. Price	Tx	Ext. List
1			**HP OpenView Starter Bundle for Networks:**				H	
2	1	HP	OpenView PI Starter Bundle for Networks V5.0	T2680AA	14,350.00	14,350.00	T	28,700.00
3			*HP OV Performance Insight Manager V5.0 w/(100) Nodes;*				C	
4			*HP OV PI Report Pack for Infrastructure Useage LTU;*				C	
5			*HP OV PI Report Pack for LAN/WAN Egde LTU*				C	
6	1	HP	OpenView Perf Insight Manager V5.0, Media on CD	J5222CA	120.00	120.00	T	160.00
7	1	HP	OpenView Perf Insight Manager V5.0, Manuals	J5223CA	195.00	195.00	T	260.00
8	1	HP	OV PI Report Pack for Quality Assurance LTU	T2660AA	9,750.00	9,750.00	T	19,500.00
9							H	
10	1		Freight (Estimated)	FREIGHT	30.00	30.00	F	
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Totals reflect all pages inclusive.

Not Taxed	Taxable	Tax: 8.0%	Quote Total
30.00	24,415.00	1,953.20	26,398.20

In lieu of submitting a formal Purchase Order, you may indicate your acceptance of this Quotation and our Terms & Conditions of Sale by signing and dating below. In doing so, you declare that you are acting as an authorized agent of the company or individual named above.

Accepted: _____ **PO #:** _____ **Date:** _____

platinum business partner

664 Redwood Highway ▲ Mill Valley, CA 94941-3006 ▲ (415) 389-7500 ▲ Fax (415) 389-7510
11400 SE 8th St., Ste. 322 ▲ Bellevue, WA 98004-6450 ▲ (425) 455-5599 ▲ Fax (425) 455-5589

For Budgetary Purposes Only.
Taxes vary by jurisdiction; prevailing rates at time of sale will apply.

Sales Subject to Lilien Systems' Terms & Conditions of Sale.
See http://www.lilien.com/terms/