

## Phillip McCalman

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### EMPLOYMENT

2006- Associate Professor of Economics, University of California, Santa Cruz  
2005-2006 Resident Scholar, Research Department, IMF  
2000-2006 Assistant Professor of Economics, University of California, Santa Cruz  
1998 - 1999 Research Fellow, RSSS, Australian National University

### EDUCATION

1998 University of Wisconsin, Madison, Ph.D. in Economics  
1993 University of Melbourne, Australia, M. Comm (Honors)  
1989 University of Melbourne, Australia, B. Comm (Honors)

### PUBLICATIONS

McCalman, P. (2009), "International Trade and Industrial Dynamics"  
(with J. Ederington), *International Economic Review*, vol. 50, 961-89  
(previously titled "Shaking All Over?")

McCalman, P. (2008), "Endogenous Firm Heterogeneity and the Dynamics of  
Trade Liberalization" (with J. Ederington), *Journal of International Economics*, 74, 422-  
440

McCalman, P. (2006), "Parallel Imports and the Lot of a Starving Artist," *Journal of  
International Trade and Economic Development*, vol. 15, 49-62.

McCalman, P. (2005), "International Diffusion and Intellectual Property Rights:  
An Empirical Analysis", *Journal of International Economics*, vol. 67, 353-372,  
December

McCalman, P. (2005), "Who Enjoys "TRIPs" Abroad? An Empirical Analysis of  
Intellectual Property Rights in the Uruguay Round," *Canadian Journal of Economics*,  
vol. 38, 574-603

McCalman, P. (2004), "Foreign Direct Investment and Intellectual  
Property Rights: Evidence from Hollywood's Global Distribution of Movies and  
Videos," *Journal of International Economics*, vol. 62, 107-123, January

McCalman, P. (2004), "Protection for Sale and Trade Liberalization: An Empirical  
Investigation," *Review of International Economics*, vol. 12

Ederington, J. and P. McCalman, (2003), "Discriminatory Tariffs and International  
Negotiations," *Journal of International Economics*, vol. 61, 397-424, December

McCalman, P. (2002), "Multi-lateral Trade Negotiations and the Most Favored Nation Clause," *Journal of International Economics*, vol. 57, 151-176, June

- Reprinted in *The WTO's Core Rules and Disciplines*, Kym Anderson and Bernard Hoekman (Eds.), London, Edward Elgar Publishing, 2006.

McCalman, P. (2002), "National Patents, Innovations and International Agreements," *Journal of International Trade and Economic Development*, vol. 11, 1-14, March

McCalman, P. (2001), "Reaping What You Sow: An Empirical Analysis of International Patent Harmonization," *Journal of International Economics*, vol. 55, 161-181, October

- Reprinted in *The WTO, Intellectual Property Rights and the Knowledge Economy*, edited by Keith Maskus, Cheltenham, UK, Edward Elgar, 2004

## **WORKING PAPERS**

McCalman, P. (2009), "Trade Policy in the Presence of a Discriminating Foreign Monopolist," *under revision for invited resubmission*

McCalman, P. (2009), "Infant Industry Protection and Industrial Dynamics," (with J. Ederington) *under revision for invited resubmission*

McCalman, P. (2009), "Technology Adoption, Government Policy and Tariffication," (with J. Ederington) *under revision for invited resubmission*

McCalman, P. (2009), "The Impact of Trade Liberalization on Productivity Within and Across Industries: Theory and Evidence," (with J. Ederington) *submitted*

McCalman, P. (2009), "International Trade in a Model of Sales with Sails," *submitted*

McCalman, P. (2009), "The Liberalization of Trade and FDI: A Political Economy Analysis," (with J. Ederington) *submitted*

McCalman, P. (2009), "What Triggers an Anti-Dumping Petition: Finding the Devil in the Detail," (with R. Hillberry)

## **RECENT SEMINAR AND CONFERENCE PRESENTATIONS**

### 2007-2008

Australian National University, University of Melbourne, Drexel University, Co-organizer, 11<sup>th</sup> Annual Santa Cruz Center for International Economics (SCCIE) Fall Conference

### 2007-2008

University of Sydney, University of New South Wales, Monash University, University of Kentucky, Co-organizer, 10<sup>th</sup> Annual Santa Cruz Center for International Economics (SCCIE) Fall Conference, Georgia Tech, Erasmus University, Katholieke Universiteit Leuven, Australian National University

2006-2007

University of Sydney, University of Queensland, University of Adelaide, Latrobe University, Deakin University, University of Melbourne, Australian National University, Texas A&M, Purdue, UC-Davis, Co-organizer, 9<sup>th</sup> Annual Santa Cruz Center for International Economics (SCCIE) Fall Conference

2005-2006

International Monetary Fund, World Bank, University of Melbourne, University of Virginia, Georgetown University, University of Wisconsin, NBER-CRIW conference, Johns Hopkins, George Washington University, ACE 05, CEPR-ERWIT.

2004-2005

Syracuse University, Southern Methodist University, University of British Columbia, University of California - San Diego, University of California - Berkeley, London School of Economics, Co-Organizer, 11<sup>th</sup> Empirical Investigations in International Trade, UCSC, November

2003-2004

Midwest International Economics Meetings, Dartmouth College, Harvard University, University of Illinois, City University of Hong Kong, Co-organizer, 6<sup>th</sup> Annual Santa Cruz Center for International Economics (SCCIE) Fall Conference

2002-2003

Columbia University, Western Economics Association Annual Meetings, Society for Economic Research on Copyright Issues (SERCI) Annual Congress, Asian Development Forum, University of California - Davis

Co-organizer, 5<sup>th</sup> Annual Santa Cruz Center for International Economics (SCCIE) Fall Conference

2001-2002

NBER Universities Research Conference: Firm-Level Responses to Trade Policies, Conference on Empirical Investigations in International Trade (EIIT)

2000-2001

University of California - Santa Barbara, University of Miami (Florida), Midwest International Economics Meetings, 3<sup>rd</sup> Annual SCCIE Fall Conference

**REFEREE ACTIVITY**

*American Economic Review, Australian Economic Review, Canadian Journal of Economics, Economic Inquiry, Economic Journal, European Economic Review, Economic Record, International Economic Review, Journal of Development Economics, Journal of International Economics, Journal of International Trade and Economic Development, Review of International Economics*