

CURRICULUM VITAE

Lori G. Kletzer

Personal:

US citizen
Married, two children

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Education:

Ph.D., Economics, University of California, Berkeley, December 1986.
B.A., Economics (with honors), Vassar College, Phi Beta Kappa, May 1979.

Awards:

Phi Beta Kappa, 1979
Excellence in Teaching, University of California, Santa Cruz, May 2003
UCSC campus nominee, Council for Advancement and Support of Education (CASE) Professor of the Year Award, 2004

Professional Positions:

Professor, University of California, Santa Cruz, July 2002- (Economics Department Chair, December 2003 – June 2007)
Non-resident Senior Fellow, Peter G. Peterson Institute for International Economics, October 2003-
Visiting Fellow, Institute for International Economics, Washington, DC, August 2000 - July 2001
Associate Professor of Economics, University of California, Santa Cruz, July 1998-June 2002
Resident Scholar, Board of Governors of the Federal Reserve System, November 1999
Visiting Scholar, Department of Economics, University of California, Berkeley, January-June 1998
Assistant Professor of Economics, University of California, Santa Cruz, 1993-1998
Visiting Associate Professor of Economics, University of California, Santa Cruz, 1992-93
Associate Professor of Economics (with tenure), Williams College, July 1993 -June 1994
Assistant Professor of Economics, Williams College, 1986-93

Visiting Fellow, The Brookings Institution, Economic Studies Program, Washington, D.C., 1989-90

Visiting Assistant Professor of Economics, University of Washington, January - June, 1988

Research Grants and Fellowships:

Co-Principal Investigator (with Dana Frank), Miguel Contreras Labor Studies Development Fund, University of California Office of the President, "Labor Studies at the University of California, Santa Cruz," 2008.

Principal Investigator, Labor and Employment Research Fund, University of California Office of the President, "Services Offshoring: The Task Content of Jobs," 2007-2009.

Co-Principal Investigator (with J. Bradford Jensen and Catherine L. Mann), National Science Foundation project on "Measuring the Size, Scope, and Impact of Trade in Services," SES-0552029, 2006-07.

Principal Investigator, National Science Foundation project on "The Impact of Childhood Family Background and School Resources on Black and White Women's Educational Attainment, Labor Market Experience, Occupational Mobility and Earnings," SBR-9708016, 1998-99.

Principal Investigator, The W.E. Upjohn Institute for Employment Research, "Trade, Job Loss and Employment," 1996-99.

Principal Investigator, U.S. Department of Labor, Office of Policy, "The Incidence and Costs of Job Displacement Among Young Workers," 1995-96.

Principal Investigator, U.S. Department of Labor, Bureau of International Labor Affairs, "The Impact of Foreign Competition on Occupational Employment and Wages in U.S. Manufacturing, 1967-1992," 1995-96.

Principal Investigator, National Science Foundation Project on "Industrial and Occupational Mobility following Job Displacement," SES-9108717, 1991-1992.

Co-Principal Investigator (with J. Behrman, M. McPherson, and M. Schapiro), National Science Foundation Project on "The Supply of Scientists and Engineers: Responsiveness to Markets and Heterogeneity in Quality," SED-9115440, 1991-1993.

Research Grant, The Economics of Higher Education, The Andrew W. Mellon Foundation, 1989-1996.

The Lady Davis Fellowship, Hebrew University, Jerusalem, Israel, 1986-87 (declined)

Vassar College Fellowship for first year of graduate studies, 1980-81

Professional Service Activities:

Session organizer, Committee on the Status of Women in the Economics Profession, American Economic Association Annual Meeting, January 2009

Member, Steering Committee, Labor and Employment Research Fund, University of California Office of the President, 2007-2011

Subcommittee on international trade and investment data, AEA Committee on Economic

Statistics (StatAEA), May 2007-

Member, National Academy of Engineering Steering Committee, Offshoring of Engineering Activity, 2006-2008

Chair, Reed College Economics Department External Review Committee, 2006

Session Organizer and Chair, American Economic Association Annual Meeting, 2006

Mentor, National Science Foundation and American Economic Association Committee on the Status of Women in the Economics Profession, professional development workshop for women economists, Western Economic Association International meeting, July 2005.

Member, Board, Committee on the Status of Women in the Economics Profession (CSWEP), 2004-2006

Member, Board of Reviewers, Industrial Relations, 2000-

Member, Editorial Board, Economic Inquiry, 2003-2008

Member, Advisory Board, California Economic Policy Review, Public Policy Institute of California, 2004-

Session Organizer and Chair, Western Economic Association, Annual Meeting, 1994

University (UCSC) Service Activities:

Member, *Ad hoc* Committee, Campus Academic personnel review process, March 2009

Member, Campus Provost/Executive Vice Chancellor's Budget Advisory Group, November 2008-

Member, Miscellaneous and Course Material Fee Advisory Committee, October 2008-

Chair, Joint Academic Senate-Administration Task Force on Faculty Salaries, May 2008-Sept. 2008

Member, Social Sciences Dean's Budget Advisory Committee, March 2008-

Vice Chair, Academic Senate, Santa Cruz Division, September 2007-

Member, Academic Senate Executive Committee, September 2007-

Member, Academic Senate Committee on Planning and Budget, September 2007-

Member, Search Committee for Technology and Information Management Program Chair, Jack Baskin School of Engineering, May 2007-September 2008

Economics Department Chair, December 2003-June 2007

Member, Search Committee for Dean of Social Sciences Division, 2005-06

Member, Title IX Advisory Council, 2003-04

Economics Department Associate Chair, July 2003-November 2003

Chair, *Ad hoc* Committee, Campus academic personnel review process, November 2003

Member, Econometrics Recruiting Committee, 2003-04

Member, UCDC (University of California in the District of Columbia) Faculty Advisory Committee, 2002-04

Chair, Public Economics Recruiting Committee, 2001-03

Chair, Economics Department Undergraduate Committee and Director of Economics undergraduate program, 2001-02, 1998-2000, 1994-95

Teaching Assistant Trainer, Economics Department, 2001-02, 1998-2000

Member, Social Sciences Division Committee on Academic Personnel, 1999-2000

Member, Academic Senate Committee on Admissions and Financial Aid, 1996-2000

Member, Economics Department Undergraduate Committee, 1995-98

Member, Economics Department Computing Committee, 1993-96

Member, Economics Department MS Program Committee, 1993-94

Chair, Economics Department Brown Bag Seminar Committee, 1993-94

Publications:

Journal Articles

"Returns to Seniority After Permanent Job Loss," American Economic Review, Vol. 79, No. 3, (June 1989), pp. 536-543.

"Job Displacement 1979-1986: How have Black Workers fared relative to White Workers?," Monthly Labor Review, July 1991.

"Industry Wage Differentials and Wait Unemployment: Evidence from the 1988 Displaced Worker Survey," Industrial Relations, Spring 1992.

"Industrial Mobility following Job Displacement: Evidence from the Displaced Worker Surveys," Industrial Relations Research Association Series, Refereed Papers Competition, Proceedings of the 44th Annual Meeting, January 1992.

"White Collar Job Displacement, 1983-91," Industrial Relations Research Association, Refereed Papers Competition, Proceedings of the 47th Annual Meeting, January 1995.

"Race and the Shifting Burden of Job Displacement from 1982 to 1993," (with R. Fairlie), Monthly Labor Review, September 1996, pp. 13-23.

"The Role of Sector-specific skills in post-displacement earnings," Industrial Relations, October 1996, pp. 473-490.

"Job Displacement," Journal of Economic Perspectives, Vol. 12, No. 1, Winter 1998, pp: 115-36.

"Increasing Foreign Competition and Job Insecurity: Are They Related?," Proceedings of the 50th Annual Meeting, Industrial Relations Research Association, January 1998, pp. 99-106.

"Jobs Lost, Jobs Regained: An Analysis of Black/White Differences in Job Displacement in the 1980s," (with R. Fairlie), Industrial Relations, October 1998, pp. 460-477.

"The Long-Term Costs of Job Displacement Among Young Workers," (with R. Fairlie), Industrial and Labor Relations Review, July 2003, pp. 682-698.

"Trade-related Job Loss and Wage Insurance: A Synthetic Review," *Review of International Economics*, Volume 12, Issue 5, November 2004, pp. 724-748.

Books and Monographs

Job Loss from Imports: Measuring the Costs, Institute for International Economics, Washington, DC, September 2001.

Imports, Exports, and Jobs: What does trade mean for employment and job loss?, W.E. Upjohn Institute for Employment Research, Kalamazoo, MI, December 2002.

Chapters in Books and Edited Volumes

"Earnings After Job Displacement: Job Tenure, Industry, and Occupation," in Job Displacement:

Consequences and Implications for Policy, J.T. Addison, ed., Detroit: Wayne State University Press, 1991.

"Working Conditions, Segmented Labor Markets, and Gender Discrimination," (with David Fairris), in New Approaches to the Economic and Social Analysis of Discrimination, R.R. Cornwall and P.V. Wunnavva, eds., New York: Praeger Press, 1991.

"International Trade and Job Loss in U.S. Manufacturing, 1979-91," in Susan M. Collins, ed., Imports, Exports, and the American Worker, Washington, DC: The Brookings Institution, 1998, pp. 423-472.

"The Microeconomics of College Choice, Careers, and Wages," (with J. Behrman, M. McPherson, and M. Schapiro), The Annals of the American Academy of Political and Social Science, Robert Zemsky and Peter Cappelli, eds., September 1998, pp: 12-23.

"Trade and Job Loss in U.S. Manufacturing, 1979-94," in R.C. Feenstra, ed., The Impact of International Trade on Wages, @ University of Chicago Press, 2000, pp. 349-393.

"International Experience with Job Training: Lessons for the U.S.," (with W. Koch), in C. O'Leary, R. Straits, and S. Wandner, eds., Job Training Policy in the United States, W.E. Upjohn Institute for Employment Research, 2004, pp. 245-288.

"Easing the Adjustment Burden on US Workers," (with Howard Rosen), in C.F. Bergsten, ed., The United States and the World Economy: Foreign Economic Policy for the Next Decade, Institute for International Economics, January 2005, pp. 313-342.

"Tradable Services: Understanding the Scope and Impact of Services Offshoring," (with J. Bradford Jensen) in Brookings Trade Forum 2005, "Offshoring White-Collar Work — The Issues and the Implications," Susan M. Collins and Lael Brainard, editors, 2006, pp. 75-134.

"Trade and Immigration: Implications for the U.S. Labor Market," in A Future of Good Jobs: American's Challenge in the Global Economy, Timothy Bartik and Susan Houseman, eds., Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 2008, pps. 119-160.

"Measuring Tradable Services and the Task Content of Offshorable Services Jobs," in Labor in the New Economy, Katharine Abraham, Mike Harper and James Spletzer, eds., University of Chicago Press, forthcoming.

Other publications (commentaries, white papers, discussion papers)

"Young and Highly Educated in the 1990s: Job Prospects in the Professional Labor Market," Modern Language Association of America, Profession 95, December 1995, pp. 51-55. Reprinted in The MLA Guide to the Job Search, Modern Language Association, 1996.

Comment on Budd, John W. "Fringe Benefits and Union Status: Members versus Covered Nonmembers;" Fallick, Bruce C., "Investment and Union Certification;" and Kahn, Shulamit, "Recent Changes in Inter- Industry Wage Differentials: Has Contingent Work and Labor Market Competition Had an Impact?," Proceedings of the 50th Annual Meeting, Industrial Relations Research Association, January 1998, pp. 268-271.

"A Prescription to Relieve Worker Anxiety," (with Robert E. Litan), Institute for International Economics, International Economics Policy Brief, #PB01-2, March 2001.

“Globalization and American Job Loss: Public Policy to Help Workers,” Perspectives on Work, Industrial Relations Research Association, Volume 6, No. 1, June 2002, pp. 28-30.

“Imports, Exports, and American Jobs: Understanding the Links and what they mean for U.S. workers,” Trade Policy: Forging A New Consensus, Center for National Policy, July 2003.

“Globalization and Job Loss, from Manufacturing to Services,” *Economic Perspectives*, Federal Reserve Bank of Chicago, Second Quarter 2005, pp. 38-46.

“Reforming Unemployment Insurance for the Twenty-first Century Workforce,” (with Howard Rosen), The Hamilton Project, Discussion Paper 2006-06, The Brookings Institution, September 2006.

Comment on “We can work it out – the globalization of ICT-enabled services, by Desiree van Welsum and Xavier Reif, in Marshall Reinsdorf and Matthew Slaughter, eds., *International Service Flows*, NBER Conference on Research on Income and Wealth (CRIW), University of Chicago Press, 2008.

Comments on “Offshoring: Big Deal, or Business as Usual?,” by Alan S. Blinder and “Outsourcing: Why the U.S. Has Nothing to Fear,” by Jagdish Bhagwati in Benjamin Friedman, ed., *Offshoring of American Jobs: What Response From U.S. Economic Policy?*, Alvin Hansen Symposium on Public Policy, MIT Press, 2008.

“‘Fear’ and Offshoring: The Scope and Potential Impact of Imports and Exports of Services,” (with J. Bradford Jensen), Peterson Institute for International Economics Policy Brief, #PB08-1, January 2008.

Reports Prepared for Government Agencies

“Costs of Job Displacement: An Analysis of Differences Across Socio-Economic Groups,” report prepared for the South Coast Air Quality Management District, July 1994.

“The Impact of Foreign Competition on Occupational Employment and Wages in U.S. Manufacturing, 1971-92,” report prepared for the U.S. Department of Labor, Division of Foreign Economic Research, Bureau of International Labor Affairs, August 1996.

“The Incidence and Costs of Job Displacement Among Young Workers,” (with Robert Fairlie), report prepared for the U.S. Department of Labor, Office of the Assistant Secretary for Policy, July 1996.

Unpublished Research and Working Papers:

Responses to Globalization: U.S. Textile and Apparel Workers and Firms, (with J. Levinsohn and J. David Ricardson), draft manuscript, October 2003.

Job Loss from Apparel, Textiles, Footwear and Furniture, 1979-2001: Two Decades of Globalization, Technological Change and Employment Decline, draft manuscript, October 2003.

Book Reviews:

Social Stress in the United States: Links to Regional Patterns in Crime and Illness. By A.S. Linsky and M.A. Straus, in *Journal of Regional Science*, Vol. 28, No. 2, May 1988.

Unemployment, Vacancies and Local Labor Markets. By Harry J. Holzer, and Assisting Displaced

Workers: Do the States Have a Better Idea? by Duane E. Leigh, in *Journal of Regional Science*, Vol. 30, No. 1, February 1990.

Wage and Employment Adjustment in Local Labor Markets. By Randall W. Eberts and Joe A. Stone, in *Journal of Regional Science*, Vol. 32, No. 3, August 1992.

Wage Flexibility and Unemployment in Regional Labor Markets. By Thomas Hyclak and Geraint Johnes, in *Journal of Regional Science*, Vol. 33, No. 1, February 1993.

The Costs of Worker Dislocation. By Louis Jacobson, Robert LaLonde, and Daniel Sullivan, in *Journal of Economic Literature*, Vol. 33, March 1995.

Low Pay and Earnings Mobility in Europe. Edited by Rita Asplund, Peter J. Sloane, and Ioannis Theodossiou in *Industrial and Labor Relations Review*, Vol. 53, No. 1, October 1999.

Globalization and the Perceptions of American Workers. By Kenneth F. Scheve and Matthew J. Slaughter, in *Journal of Economic Literature*, Vol. XL, December 2002, pp. 1257-58.

Losing Work, Moving On: International Perspectives on Worker Displacement. Edited by Peter J. Kuhn, in *Industrial and Labor Relations Review*, Vol. 57, No. 3, April 2004, pp. 478-480.

Job Creation, Job Destruction and International Competition. By Michael W. Klein, Scott Schuh, and Robert K. Triest in *Journal of International Economics*, Vol. 66, Issue 2, July 2005, pp. 548-49.

Downsizing in America: Reality, Causes and Consequences. By William J. Baumol, Alan S. Blinder, and Edward N. Wolff in *Industrial and Labor Relations Review*, Vol. 59, No. 1, October 2005, pp. 165-167.

Areas of Specialization:

Labor Economics; Industrial Relations

Professional Memberships:

Member: American Economic Association; Committee on the Status of Women in the Economics Profession (CSWEP); Industrial Relations Research Association; Society of Labor Economists

Professional Journals Refereed:

American Economic Review; Berkeley Electronic Journals in Economic Analysis and Policy; California Policy Seminar; Canadian Journal of Economics; Contemporary Economic Policy; Eastern Economic Journal; Economic Development Quarterly; Economic Inquiry; European Economic Review; Feminist Economics; Industrial and Labor Relations Review; Industrial Relations; Journal of Development Economics; Journal of Economic Behavior and Organization; Journal of Economic Inequality; Journal of Human Resources; Journal of International Economics; Journal of Labor Economics; Journal of Policy Analysis and Management; Labour Economics; National Research Council of the National Academies; National Science Foundation; Oxford University Press; Pakistan Development Review; Public Policy Institute of California; Quarterly Journal of Economics; Review of International Economics; Research in Labor Economics; Scandinavian Journal of Economics; Social Sciences and Humanities Research Council of Canada; Southern Economic Journal; The Review of Economics and Statistics; Alfred

Seminar and Conference Presentations:

“The Scope of Tradable Services and the Task Content of Offshorable Services Jobs,” National Bureau of Economic Research, Conference on Research on Income and Wealth, Bethesda, MD, November 2007; All-UC Labor Workshop, Los Angeles, CA, September 2008; Institute for Research on Labor and Employment, UC Berkeley, September 2008.

“Trade and Immigration: Implications for the U.S. Labor Market,” W.E. Upjohn Institute conference on “A Future of Good Jobs: America’s Challenge in the Global Economy,” Washington, DC, June 2007.

“Offshoring of American Jobs: What Response from U.S. Economic Policy?,” Alvin Hansen Symposium on Public Policy, Harvard University, May 2007.

“The Scope of Tradable Services and the Task Content of Offshorable Services Jobs,” Society of Labor Economists Annual meeting, May 2006; Wagner School for Public Policy, New York University, March 2007.

“Tradable Services: Understanding the Size and Impact of Services Outsourcing,” Brookings Trade Forum 2005, Washington DC, May 12, 2005; Williams College, September 21, 2005.

“Easing the Adjustment Burden on US Workers,” Federal Reserve Bank of Chicago, conference on “Job Loss: Measuring Causes and Consequences,” November 18, 2004.

“Tradable Services: Understanding the Size and Scope of Services Outsourcing and Its Impact on American Workers,” workshop on “The Economic Impacts of Technology,” University of California, Santa Cruz, December 1, 2004; Federal Reserve Bank of Dallas, conference on “Myths and Realities of Globalization, November 4, 2004; Empirical Investigations in International Trade, conference, October 2004.

“Gender and Globalization: Job Loss from Apparel and Textiles,” Annual Meetings of the American Economic Association, Washington, DC, January 2003.

“International Experience with Job Training: Lessons for the U.S.,” Job Training and Labor Exchange in the U.S., conference co-sponsored by the W.E. Upjohn Institute and U.S. Department of Labor, Augusta, Michigan, September 2002.

“The Long-term Costs of Job Displacement for Young Adult Workers,” Bureau of Labor Statistics, April 2001; Department of Economics, The George Washington University, April 2001; Department of Economics, University of Maryland, March 2001.

“Trade, Employment and Job Loss,” W.E. Upjohn Institute for Employment Research, March 2000; Board of Governors of the Federal Reserve System, November 1999; Center for the Study of European Integration, University of Bonn, Germany, July 1999; Spring Meeting of Bay Area Labor Economists, May 1999; Department of Economics, University of Notre Dame, April 1999.

“The Long-Term Costs of Job Displacement Among Young Workers,” Canadian Employment Research Forum conference on Labour Market Transitions, Ottawa, Ontario, Canada, May 1998.

“Trade and Job Loss in U.S. Manufacturing, 1979-94,” Department of Economics, University of California, Berkeley, February 1998; National Bureau of Economic Research conference, “The Impact of

International Trade on Wages”, Monterey, CA, February 1998, Department of Economics, University of Arizona, March 1998; Department of Economics, Stanford University, May 1998.

“Increasing Foreign Competition and Job Insecurity: Are They Related?,” Joint session of the annual meetings of the American Economic Association and the Industrial Relations Research Association, Chicago, IL, January 1998.

“Job Loss and International Trade: Evidence from U.S. Manufacturing,” Danish Ministry of Business and Industry, Copenhagen, Denmark, August 1997; Centre for Labor Market and Social Research, Aarhus, Denmark, August 1997; Bay Area Labor Economists, Spring meeting, April 1997; National Bureau of Economic Research, Trade and Wages pre-conference, April 1997.

"Impact of College Quality Choices on Wages: Are There Differences Among Demographic Groups?," Williams Project on the Economics of Higher Education, Sixth Annual Mellon Conference, July 1996.

"The Impact of Foreign Competition on Occupational Employment and Wages in U.S. Manufacturing," U.S. Department of Labor, Bureau of International Labor Affairs, June 1996.

"Gender Differences in the Incidence and Consequences of Job Displacement from Import-Sensitive Industries," Annual Meetings of the American Economic Association, January 1996.

"Why Did So Many African-American Men Lose Their Jobs in the 1980s: An Analysis of Black/White Differences in Job Displacement," Winter Meeting of the Econometric Society, January 1996.

"International Trade and Job Loss in U.S. Manufacturing, 1979-91," The Brookings Institution, Conference on "Imports, Exports, and the American Worker," February 1995.

"White Collar Job Displacement, 1983-91," Canadian Employment Research Forum workshop on displaced workers, Montreal, Quebec, Canada, December, 1994; Annual Meeting of the Industrial Relations Research Association, January 1995.

"Reemployment After Job Displacement: The Role of Sector-specific Skills," Winter Meetings of the Econometric Society, January 1994; University of California, Riverside, March 1993; Virginia Polytechnic Institute, February 1993; University of California, Santa Cruz, February 1993.

"The College Investment Decision: Direct and Indirect Effects of Family Background on Choice of Postsecondary Enrollment and Quality," University of California, Los Angeles, May 1994; University of California, Santa Barbara, May 1994; University of California, Berkeley, October 1992; National Bureau of Economic Research, May 1992.

"Inter-industry Mobility After Permanent Job Loss," University of California, Santa Cruz, April 1992; Winter Meetings of the Econometric Society, January 1992; Annual Meeting of the Industrial Relations Research Association, January 1992; Massachusetts Institute of Technology, December 1991; Rutgers University, September 1991, Federal Reserve Bank of Cleveland, June 1991.

"Sectoral Mobility and Jobless Durations: Evidence from the Displaced Worker Surveys," Pennsylvania State University, January 1991; Williams College, October 1990; University of Maryland, February 1990.

"Industry Wage Differentials and Permanent Job Loss: Do Workers Displaced from High-Wage Industries have longer durations of joblessness?," Bureau of Labor Statistics, February 1990; Pennsylvania State University, November 1989; Columbia University, October 1989; The Brookings Institution, March 1989; Washington State University, May 1988; University of Washington, April 1988; University of California, Berkeley, February 1988; Sloan School of Management, MIT, November 1987.

"Working Conditions, Segmented Labor Markets, and Gender Discrimination," (with D. Fairris), Annual Middlebury Conference, Middlebury, VT, April 1989; Vassar College, March 1989.

"Returns to Seniority After Permanent Job Loss," Winter Meetings of the Econometric Society, December 1988.

"Job Tenure and Earnings After Permanent Job Loss," Yale University, January, 1987; University of Washington, December 1986.

"Employment and Earnings Outcomes of Permanent Job Loss," Boston University, November 1986.

Public Lectures and Roundtables:

"Jobs, Health & Business: Elections and the Economy," UC Santa Cruz Silicon Valley Center, October 2008.

"Election Forums: 2008 – Domestic Issues," Stevenson College, UC Santa Cruz, October 2008.

"Economic Research and Economy Policy Making," Life-long Learners, University of California, Santa Cruz, March 2007.

"Offshoring of White-Collar Work," Osher Lifelong Learning Institute, UC Santa Cruz Extension, May 2006.

Council on Foreign Relations Roundtable series on "Technology, Innovation, and American Primacy," meeting on "Outsourcing: Policy Options," May 5, 2004.

"Imports, Exports, and American Jobs: Understanding the Links and what they mean for U.S. workers," Trade Policy: Forging A New Consensus, Center for National Policy and the New America Foundation, July 2003.

"Understanding trade-related job loss," Community Education Program, American Association of University Women, San Ramon Branch, San Ramon, CA, February 2002.

"U.S. Women and Globalization: What the Numbers Show, Why the Numbers Matter," Global Affairs Institute, Maxwell School of Citizenship and Public Affairs, Syracuse University, January 2001.