

Jonathan Robinson

Department of Economics
University of California, Santa Cruz
457 Engineering 2
Santa Cruz, CA 95064
Phone: (831) 459-5618
Fax: (831) 459-5077
jmrtwo@ucsc.edu

Current Position:

Assistant Professor of Economics, University of California, Santa Cruz, 2007-

Other Affiliations:

Abdul Latif Jameel Poverty Action Lab (J-PAL), 2008-
Bureau for Research and Economic Analysis of Development (BREAD), 2010-
Center of Evaluation for Global Action at UC Berkeley (CEGA), 2009-
Innovations for Poverty Action (IPA), 2009-

Education:

Princeton University,
Ph.D., Economics, 2007
M.A., Economics, 2004

Massachusetts Institute of Technology
S.B., Economics, S.B., Political Science, 2001

Publications and Forthcoming Papers:

(2012), "Risk-Coping through Sexual Networks: Evidence from Client Transfers in Kenya," with Ethan Yeh, *Journal of Human Resources* 47 (1): 107-145.

(2011), "Nudging Farmers to Use Fertilizer: Theory and Experimental Evidence from Kenya," with Esther Duflo and Michael Kremer, *American Economic Review* 101 (6): 2350-2390.

(2011), "Transactional Sex as a Response to Risk in Western Kenya," with Ethan Yeh, *American Economic Journal: Applied Economics* 3 (1): 35-64.

(2010), "Coping with Political Instability: Micro Evidence from Kenya's 2007 Election Crisis," with Pascaline Dupas, *American Economic Review (Papers & Proceedings Issue)* 100 (2): 120-124.

(2008), "How High are Rates of Return to Fertilizer? Evidence from Field Experiments in Kenya," with Esther Duflo and Michael Kremer, *American Economic Review (Papers & Proceedings Issue)* 98 (2): 482-488.

Other Publication:

Book Review of *Sex Markets: A Denied Industry* by Marina Della Giusta, Maria Laura Di Tommaso, and Steinar Strøm, in *Feminist Economics*, 2009, 15 (4): 158-161.

Working Papers:

“Why Don’t the Poor Save More? Evidence from Health Savings Experiments,” with Pascaline Dupas, July 2011.

Revise and resubmit, *American Economic Review*.

“Coping with Political Instability: Micro Evidence from Kenya’s Post Election Violence,” with Pascaline Dupas, March 2011.

Revise and resubmit, *Journal of Development Economics*

“Challenges in Banking the Rural Poor: Evidence from Kenya’s Western Province,” with Pascaline Dupas, Sarah Green, and Anthony Keats, September 2011.

In preparation for *NBER Africa* Volume.

“Limited Insurance within the Household: Evidence from a Field Experiment in Kenya,” revised September 2011.

Revise and resubmit, *American Economic Journal: Applied Economics*.

“Success in Entrepreneurship: Doing the Math,” with Michael Kremer and Olga Rostapshova, January 2012.

In preparation for *NBER Africa* Volume.

“Savings Constraints and Microenterprise Development: Evidence from a Randomized Experiment in Kenya,” with Pascaline Dupas, revised October 2011.

Revise and resubmit, *American Economic Journal: Applied Economics*.

“Keeping the Doctor Away: Experimental Evidence on Investment in Preventative Health Products,” with Jennifer Meredith, Sarah Walker, and Bruce Wydick, August 2011.

“The Return to Capital for Small Retailers in Kenya: Evidence from Inventories,” with Michael Kremer, Jean Lee and Olga Rostapshova, July 2011.

“Small Change and Forgotten Sales: Evidence from an Experiment with Small Businesses in Kenya,” with Lori Beaman and Jeremy Magruder, January 2012.

“The Effect of Home Computers on Educational Outcomes: Evidence from a Field Experiment among Middle School Children in California,” with Rob Fairlie, October 2011.

Honors, Scholarships, and Fellowships:

Internal

UC Santa Cruz

Divisional Special Research Grant, 2008

Faculty Development Grant, 2008

Committee on Research Grant, 2007, 2011

Divisional Junior Faculty Research Grant, 2009

Princeton University

Fellowship, 2002-2007

Summer Fellowship, 2002-2006

Industrial Relations Section Research Support, 2004-2006

Center for Health and Wellbeing (CHW) Dissertation Grant, 2005

External

Federal Reserve Bank of Boston Center for Behavioral Economics and Decision-Making
Dissertation Grant, 2005

National Science Foundation Dissertation Improvement Grant, 2005

SEVEN Foundation (with Michael Kremer, Jean Lee, and Olga Rostapshova), 2007

National Bureau of Economic Research Africa Program (with Michael Kremer, Jean Lee, and
Olga Rostapshova), 2008

World Bank, Doing Business and Gender Unit (with Pascaline Dupas), 2008

National Bureau of Economic Research Africa Program (with Pascaline Dupas), 2009

3ie Foundation (with Pascaline Dupas), 2009

International Growth Centre (with Pascaline Dupas), 2009

Bill and Melinda Gates Foundation (with Pascaline Dupas and Dean Karlan), 2009

Agricultural Technology Adoption Initiative (with Esther Duflo, Michael Kremer and Frank
Schilbach), 2009, 2011

National Institute of Health P01 (with Pascaline Dupas, through J-PAL), 2010

NET Institute (with Rob Fairlie), 2011

Wellspring Foundation (with Esther Duflo, Michael Kremer, and Frank Schilbach), 2011

US Agency for International Development (with Esther Duflo, Michael Kremer, and Frank
Schilbach), 2011

Teaching Experience:

Professor (UCSC):

Development Economics (undergraduate), twice yearly, 2007-
Development Microeconomics (Ph.D.), yearly, 2007-

Teaching Assistant (Princeton University):

Introductory Microeconomics (Undergraduate), Econometrics (MPA students)

Professional Activities:

Presentations:

2006: Northeast Universities Development Consortium (NEUDC) - Cornell, Princeton University

2007: UC Santa Cruz, University of Pittsburgh, University of Houston, University College
London, IFPRI, NEUDC (Harvard), Infectious Diseases in Poor Countries Conference (Cornell)

2008: Midwest International Economics Development Conference (University of Wisconsin), San
Francisco Fed Applied Microeconomics Conference, Santa Cruz Center for International
Economics Conference, UC San Diego, Santa Clara University, NEUDC (Boston University),
London School of Economics, University of Bristol

2009: Cal Poly - San Luis Obispo, Pacific Development Conference at SFSU, UC Berkeley, University of Maryland, Population Association of America Annual Meetings, UCSD Conference on Microfinance, UCLA, SF Fed Applied Micro Conference, SITE Summer Workshop, Notre Dame, Baylor, World Bank Conference on Entrepreneurship and Growth, University of San Francisco, NEUDC (Tufts), UC Berkeley (CEGA)

2010: Conference on Ethnic Diversity and Economic Instability in Africa (Yale), Cornell, Yale, Conference on Better Governance for Better Health (Stanford), Hebrew University, Tel Aviv University, Conference on Networks in Development (Andorra), BREAD/University of Verona Summer Workshop in Development (Canazei, Italy), UC Berkeley ARE, University of Michigan, Microfinance Impact and Innovation Conference

2011: Brookings Africa Growth Forum, World Bank (Financial Economics Group), Stanford, BREAD junior affiliate pre-conference (NYU), EBRD/J-PAL Conference on “Banking on Women: Finance and Beyond” (London), NBER Summer Institute (Development and Productivity), NBER Africa Meeting (Zanzibar), University of Oregon, Georgia State, LACEA, Case Western

Discussant

2009: Conference on Institutions and Economic Growth in South Asia (Stanford Center for International Development), NBER Africa Program (Cambridge)

2011: World Bank New Ideas in Business Growth Conference, NBER Africa Program (Zanzibar), Conference on Indian Policy Reform (Stanford Center for International Development)

2012: AEA

Referee for:

American Economic Journal: Applied Economics, American Economic Review, Economic Development and Cultural Change, Economic Inquiry, Economic Journal, Economics of Governance, Journal of African Economies, Journal of Development Economics, Journal of the European Economic Association, Journal of Globalization and Development, Journal of Human Resources, National Science Foundation, Quarterly Journal of Economics, Review of Economics and Statistics, Review of Economic Studies, Science, Southern Economic Journal, Wiley Publishing

Other Experience:

Evaluation Consultant, International Child Support - Africa (Busia, Kenya), 2001-2002